

## The Relationship between Halal Food Management System Critical Constructs Implementation, Operational Performance and Product Quality

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### Abstract

Given the limited studies on Halal food management system, this study seeks to assess the relationship between the implementation of Halal food management system critical constructs, operational performance and product quality. A total of 163 samples collected from Halal certified SMEs manufacturers in Malaysia were used for data analysis. Data were initially subjected to exploratory factor analysis (EFA) to identify the underlying constructs. Partial least squares (PLS) was then used to examine the extent to which implementation of halal food management system critical constructs influence operational performance and product quality. The results showed that not all critical constructs were directly and positively associated with organisational performance and product quality. The lack of significant relationships between critical constructs and performance constructs are intriguing and should be an impetus for further investigations into potential contingencies and indirect associations of Halal food management system critical constructs on performance constructs. In addition, rather than a piecemeal approach, companies may need to holistically and systemically implement all the *Halal* food management system critical constructs.

**Keyword:** Halal Food, Food Manufacturer, Halal Food Certification, SMEs

### Introduction

Companies often implement a management system to gain a competitive advantage over others, win customer loyalty, gain business resources, or obtain massive funding (Douglas & Judge, 2001). According to Kafetzopoulos and Gotzamani (2014), the ultimate aim for quality and food safety management system implementation is to improve the overall business

performance. In fact, few studies have reported that after the implementation of food safety management system, companies have experienced both internal and external benefits such as improvement in term of product traceability, food safety awareness of employees, customers satisfaction, and decreased in the wastage cost and customer complaints (Carmen & Santos-Vijande, 2014; Chen et al., 2015).

The ultimate objective of *Halal* food management system, on the other hand is to ensure the *Halal* and *Toyyib* status of the products. However, multiple authors argued that industry could also use *Halal* food management system as a mechanism to improve their performance, in term of logistics, overall management, market entry, market share, market expansion, sales, revenue, market or industry growth, customer retention, consumer confidence and satisfaction (Talib, Abdul Hamid, et al., 2016). Most authors, however, provided only anecdotal evidence that relate *Halal* management system with performance, except for few studies. Some of the exceptions is a study by Razalli et al. (2013) who assessed the direct relation between 12 *Halal* management system constructs (*Halal* documentation, management responsibility, raw material, location, exterior area, premise, facility, tools and equipment, staff characteristic, staff policy, pest control, and waste management) and hotel performance. They found that only facilities and staff policy had positive and significant influence on the overall hotel performance. In another study, Othman et al. (2017) assessed the direct influence of three *Halal*-related constructs (knowledge, attitude, sensitivity toward government *Halal* policies) on organizational performance. The authors found that all the constructs had positive and significant relationships. In contrast to previous two studies, Talib, Ai Chin and Fischer (2017) conceptualized *Halal* food management system (human resource, infrastructure and equipment, production process, marketing function, and logistics and distribution) as a single construct. Talib, Ai Chin and Fischer (2017) found the positive linkage between *Halal* constructs, operational and financial performance constructs. Talib et al. (2017) however operationalized *Halal* food management system as a single construct. Compared to single construct approach, the multi-dimensional approach allows a deeper insight of value and role of each *Halal* food management system critical constructs (Samson & Terziovski, 1999). Therefore, a multi-dimensional operationalization of *Halal* food management system critical construct and organisational performance is considered in this study. In brief, this study aims to assess the direct relationship between *Halal* food management system critical constructs, operational performance and product quality.

### Literature Review

Compared to *Halal* food and food safety management system, the relationships between effective management practices and performance have been more extensively studied in quality management literature. In general, the previous studies have provided different sets of quality management constructs considered as essential to the success of quality management implementation. Common quality management constructs include leadership, training, employee management, information and analysis, supplier management, process management, customer focus, and continuous improvement (Sadikoglu & Zehir, 2010; Sila, 2007). Different ways have been proposed to measure organisational performance such as through financial performance, non-financial performance, operational performance, innovation performance, quality performance, as well as product/service quality (Brah, Tee, & Rao, 2002; Garvin, 1987; Psomas, Pantouvakis, & Kafetzopoulos, 2013; Samson & Terziovski, 1999; Sousa & Voss, 2002).

While some studies have found evidence pointing towards mixed association between quality management implementation and performance (Brah, Li Wong, & Madhu Rao, 2000; Kaynak, 2003; Prajogo & Sohal, 2003; Psomas & Jaca, 2016), in general, previous researchers have highlighted the positive relationships between quality management implementation constructs and organisational performance (Anderson et al., 1994; Choi & Eboch, 1998; Das et al., 2000; Douglas & Judge, 2001; Flynn et al., 1995; Ho et al., 2001; Kaynak, 2003; Shah & Ward, 2007). Previous studies have demonstrated that companies who have effectively implemented their quality and food safety management systems have experienced positive and significant improvement in term of product quality (Aggelogiannopoulos, Drosinos, & Athanasopoulos, 2007; Khatri & Collins, 2007; Liao, Enke, & Wiebe, 2004; Scott, Wilcock, & Kanetkar, 2009; Semos & Kontogeorgos, 2007; Trienekens & Zuurbier, 2008) and operational performance (Feng, Terziovski, & Samson, 2008; Jang & Lin, 2008; Koc, 2007; Magd, 2006).

As there is no detailed analysis of the relationship between each *Halal* food management system implementation constructs and performance in the prior literature, this study relies on the argument that proposes positive and direct relationship between management system critical constructs and organisational performance. Additionally, given that the present study is an exploratory in nature whereby qualitative approach (Ahmad, Abdul Rahman, Othman, & Ungku Zainal Abidin, 2017) is initially taken to develop instrument, hypotheses for each *Halal* food management system critical constructs are not pre-specified prior to EFA (Annear et al., 2015; Dow, Samson, & Ford, 1999; Harrington, 2009; Psomas & Jaca, 2016). Thus, the main research hypotheses are formulated as the following:

H1: Each of the *Halal* food management system critical construct is positively related to operational performance

H2: Each of the *Halal* food management system critical construct is positively related to product quality.

## Materials and Methods

### Survey Design

Questionnaire encompassing two sections was developed as the instrument for this study. Section 1 contains statements about implementation of critical factors in halal food management system (n=57 items), operational performance (n=10 items) and product quality (n=4 items). Questions about critical factors in halal food management system were developed from findings from semi-structured interviews that were previously conducted (Ahmad et al., 2017). Ten critical *Halal* food management constructs identified in semi-structured interviews are - *consumer focus; employee management and characteristics; teamwork; Halal personnel empowerment; information capacity; adequate support; top management commitment; training; policy and procedure; supplier management*. Constructs of *operational performance* and *product quality* were adapted from Kafetzopoulos and Gotzamani (2014) who studied the impact of effective food safety and quality management system implementation on organisational performance. Some of the independent constructs (e.g. organisational attributes, employee attributes and system requirements) in study by Kafetzopoulos and Gotzamani (2014) were also similar with the construct identified in the semi-structured interviews. Subjective measures were used to assess organisational performance (*operational performance* and *product quality*). Despite some drawbacks (susceptibility to common source bias and social desirability) (Bedi, 2016), previous studies have revealed that the subjective measure is a good proxy of real organizational performance due to strong correlations between subjective and objective performance data. The

respondents' perception on their companies performance was also often consistent with the actual performance of the organisation (Bedi, 2016; Dess & Robinson Jr, 1984; Wall et al., 2004). Likert scale ranging from 1 (strongly disagree) to 7 (strongly agree) were used for this section. In the second section, questions on respondent's demographic and company information were included.

### Data Collection

|                 |   |
|-----------------|---|
| H1 <sub>a</sub> | Management and environmental support has a positive influence on operational performance. |
| H2 <sub>a</sub> | Management and environmental support has a positive influence on product quality          |
| H1 <sub>b</sub> | Consumer focus has a positive influence on operational performance.                       |
| H2 <sub>b</sub> | Consumer focus has a positive influence on product quality                                |
| H1 <sub>c</sub> | Employee attributes and management has a positive influence on operational performance    |
| H2 <sub>c</sub> | Employee attributes and management has a positive influence on product quality            |
| H1 <sub>d</sub> | Teamwork has a positive influence on operational performance                              |
| H2 <sub>d</sub> | Teamwork has a positive influence on product quality                                      |
| H1 <sub>e</sub> | Information capacity has a positive influence on operational performance                  |
| H2 <sub>e</sub> | Information capacity has a positive influence on product quality                          |
| H1 <sub>f</sub> | Training, policy and procedure has a positive influence on operational performance        |
| H2 <sub>f</sub> | Training, policy and procedure has a positive influence on product quality                |
| H1 <sub>g</sub> | Halal personnel empowerment has a positive influence on operational performance           |
| H2 <sub>g</sub> | Halal personnel empowerment has a positive influence on product quality                   |
| H1 <sub>h</sub> | Supplier management has a positive influence on operational performance                   |
| H2 <sub>h</sub> | Supplier management has a positive influence on product quality                           |
| H1 <sub>i</sub> | Supplier assessment has a positive influence on operational performance                   |
| H2 <sub>i</sub> | Supplier assessment has a positive influence on product quality                           |

The target population for this study was SMEs *Halal* food companies certified under the category of food and beverage products. The eligibility criterion specified was that the respondent is either the *Halal* executive or a part of their companies' internal *Halal* committee. A mixed-mode surveys (pen-and-paper and online questionnaires) was used to maximize responses (Dillman et al., 2009). First, pen-and-paper questionnaires were distributed to SMEs *Halal* certified food companies attending HalFest 2016 on 31<sup>st</sup> August to 4<sup>th</sup> September 2016. A useful sample of 106 respondents was obtained. Additionally, the invitations to participate the study were sent via email to a sample of selected SMEs food companies from those recorded in JAKIM directories. 75 valid questionnaires were received via this mode. A total of 181 complete responses were received from both modes of data collection. In both survey modes, respondents were assured of total confidentiality and anonymity.

### Data Analysis

Mahalanobis distances ( $D^2$ ) test was used to identify the outliers. About 18 outlying cases were removed (Hair, et al., 2005); only 163 responses were used for the subsequent analysis. EFA was performed as the first step to uncover the underlying structure of *Halal* food management system construct. Non-parametric test of Spearman correlation was used to test the correlations among *Halal* food management system constructs. Then, the proposed model was examined using structural equation modelling (SEM) approach, SmartPLS 3.0. First, the measurement model (CFA) was evaluated to confirm the construct validity and reliability of the hypothesized model developed from EFA (Annear et al., 2015; Harrington, 2009). The structural model was examined afterwards to test the proposed hypotheses. Assessment of the structural relationship between the constructs using SEM is superior to regression analysis (Bouranta, Psomas, & Pantouvakis, 2017).

### Specific Research Hypotheses

The EFA result in the establishment of nine *Halal* food management system critical constructs, labelled as follows: *consumer focus*; *employee attributes and management*; *teamwork*; *Halal personnel empowerment*; *information capacity*; *management and environment support*; *training, policy and procedure*; *supplier management*; *supplier assessment*. Based on the EFA results, specific hypotheses were proposed as follows:

### Results and Discussion

#### Demographic Information of Respondents

Table 1 presents the profile of the companies participated in the study. Of the 163 sample food companies, 5.5% (n=9) companies had acquired *Halal* certification for less than 1 years prior, 33.7% (n=55) companies 1-3 years prior, 16% (n=26) companies 4-6years prior, 19% (n=31) companies 7-10 years prior, and the remainder for more than ten years (17.2%, n=28). Besides *Halal*, more than half of the companies (59.5%, n=97) were certified with MeSTI. More companies implemented HACCP/ISO 2200 (34.4%, n=56) compared to ISO 9001 (20.9%, n=34). A total of 15.3% (n=25) companies had between 1-5 employees, 63.2% (n=103) had 5-75 employees and 21.5% (n=35) of them have more than 75 employees. Most companies surveyed (43.6%) mainly produced less than 10 products. Only 14.1% produced more than 100 products.

Table 1

*Companies Profiles*

| Variable                          | Frequency (n) | Percent (%) |
|-----------------------------------|---------------|-------------|
| Year certified <i>Halal</i>       |               |             |
| <1 year                           | 9             | 5.5         |
| 1-3 years                         | 55            | 33.7        |
| 4-6 years                         | 26            | 16.0        |
| 7- 10 years                       | 31            | 19.0        |
| >10 years                         | 28            | 17.2        |
| Not stated                        | 14            | 8.6         |
| Food Quality/Safety Certification |               |             |
| ISO 9001                          | 34            | 20.9        |
| MeSTI                             | 97            | 59.5        |
| GMP                               | 45            | 27.6        |
| HACCP/ISO 2200                    | 56            | 34.4        |
| Others, please specify:           | 38            | 23.3        |
| No. of employee                   |               |             |
| <5                                | 25            | 15.3        |
| 5-75                              | 103           | 63.2        |
| >75 -200                          | 35            | 21.5        |
| No of product                     |               |             |
| 1-10                              | 71            | 43.6        |
| 11-50                             | 57            | 35.0        |
| 51-99                             | 12            | 7.4         |
| >100                              | 23            | 14.1        |

**Correlation**

The non-parametric test of Spearman correlation results is presented in Table 2. The results showed that all *Halal* food management system critical constructs were positively and significantly correlated ( $p < 0.01$ ) with each other. The coefficient range between 0.547 to 0.788 indicating strong relationship (Cohen, 1977). The coefficient values, however, were less than 0.80, indicating multicollinearity may not impose problems in the analysis (Katz, 2011). To further examine the possibility of multicollinearity, variance inflation factor (VIF) values

were inspected. As depicted in Table 2 all VIF were below 10 as suggested by Kline (2011); indicating no multicollinearity problem in the data.

Table 2

*Correlations and Variance Inflation Factor (VIF)*

| Construct | F1    | F2    | F3    | F4    | F5    | F6    | F7    | F8    | F9    | VIF   |
|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| F1        | 1.000 |       |       |       |       |       |       |       |       | 4.139 |
| F2        | .625* | 1.000 |       |       |       |       |       |       |       | 2.807 |
| F3        | .647* | .716* | 1.000 |       |       |       |       |       |       | 3.728 |
| F4        | .788* | .613* | .664* | 1.000 |       |       |       |       |       | 3.351 |
| F5        | .548* | .638* | .616* | .556* | 1.000 |       |       |       |       | 2.464 |
| F6        | .757* | .681* | .721* | .728* | .637* | 1.000 |       |       |       | 4.306 |
| F7        | .766* | .587* | .675* | .767* | .628* | .716* | 1.000 |       |       | 3.662 |
| F8        | .758* | .671* | .726* | .693* | .614* | .698* | .721* | 1.000 |       | 4.351 |
| F9        | .630* | .676* | .643* | .623* | .611* | .750* | .547* | .690* | 1.000 | 2.770 |

\*\*All correlations are significant at the 0.01 level (2-tailed). F1: Management and environmental support; F2: Consumer focus; F3: Employee attributes and management F4: Teamwork; F5: Information capacity; F6: Training, policy and procedure; F7: Halal personnel empowerment; F8: Supplier management; F9: Supplier assessment

Correlation matrix is also informative to assess the impact of common method variances (CMV). A considerably large correlation ( $r > 0.9$ ) between constructs indicates that the CMV is likely to be present in the study (Bagozzi, Yi, & Phillips, 1991; Tehseen, Ramayah, & Sajilan, 2017). Results obtained in Table 2 suggest a lack of concern for the CMV. All the correlations among the independent constructs were positive and statistically significant. This trend is also observed in previous quality management system studies (Ahire, Golhar, & Waller, 1996; Dow et al., 1999; Issac, Rajendran, & Anantharaman, 2004; Rungtusanatham, Salvador, Forza, & Choi, 2003; Samson & Terziovski, 1999; Saraph, Benson, & Schroeder, 1989; Tarí, Molina, & Castejón, 2007). These results may indicate that food companies usually implement these



*Halal* food management system critical constructs in a combination (Ahire et al., 1996; Dow et al., 1999).

Additionally, Ahire, Golhar and Waller (1996) argue that the positive correlations among the quality management system critical constructs also indicate the presence of synergy between these independent constructs; a signal that management practices should be implemented holistically rather than piecemeal. This view represents the universalist view that considers quality management as a uni-dimensional set (or package) of practices, that is, companies cannot be selective in implementing only certain quality practices as all the constructs serve as building blocks of one concept (Bouranta et al., 2017; Deming, 1986; Prajogo & Hong, 2008). Additionally, Arasli (2012, p.576) also points out that the success of the management system implementation is “not only depends on an arrangement of holistic, highlighting, and interrelated factors but also on the impact that any change in one of these components will have on the overall system”.

Additionally, the positive interdependence may also indicates the possible existence of a second-order relationship among some of the management system constructs (Prajogo & Hong, 2008; Tamimi, 1998). However, the second-order model is not tested as the independent constructs in this study have unequal lower order indicators. The inequality of indicators numbers may bias the relationships between the higher order construct and lower order constructs (Becker, Klein, & Wetzels, 2012; Hair, Hult, Ringle, & Sarstedt, 2016).

### Measurement and Structural Model Evaluation

The PLS model is analysed and interpreted in two main stages: the measurement and structural stages. Measurement model evaluation results provided evidence for convergent validity. All the loadings and composite reliability (CR) values exceeded the recommended value of 0.7. AVE for all the latent constructs also exceeded 0.5, the least value recommended (Hair et al., 2013). The HTMT ratio is less than 0.90, indicating that discriminant validity is not a problem in this study (Hair et al., 2017). Following the measurement model, the standardized root mean square residual (SRMR) was used to assess the model fit. For this model the SRMR value is 0.056, well below the 0.08 criteria (Hair et al. 2017), demonstrating a good fit of the model. Figure 1 shows the path coefficient significance level ( $\beta$ ), the coefficient of determination ( $R^2$ ), and cross-validated redundancy ( $Q^2$ )(Hair, Hult, Ringle, & Sarstedt, 2013), three main criteria to assess the structural model. Chin, Peterson and Brown (2008) categorized  $R^2$  values as substantial (0.67), moderate (0.33) or weak (0.19). Based on these criteria, operational performance ( $R^2 = 0.757$ ) and product quality ( $R^2 = 0.706$ ) can be described as substantial. The result found the proposed instrument to be predictive of operational performance ( $Q^2 = 0.475$ ) and product quality ( $Q^2 = 0.564$ ). These findings indicates that the nine constructs have a reasonably high degree of predictive validity when taken together (Samson & Terziovski, 1999).

The bootstrapping procedure (5000 iterations) indicates that not all path coefficients are significant. Only four of the nine *Halal* management critical constructs (*consumer focus, employee attributes and management, teamwork and information capacity*) had a significant positive association with *operational performance*. On the other hand, *product quality* was positively and significantly associated with only three *Halal* food management system critical constructs, *management and environmental support, employee attributes and management, as well as supplier management*. *Halal* personnel empowerment was significantly and negatively related to *operational performance*. The other remaining *Halal* management



constructs were essentially not related to the performance outcomes. The complete results of the structural model and hypotheses testing are presented in Table 3.

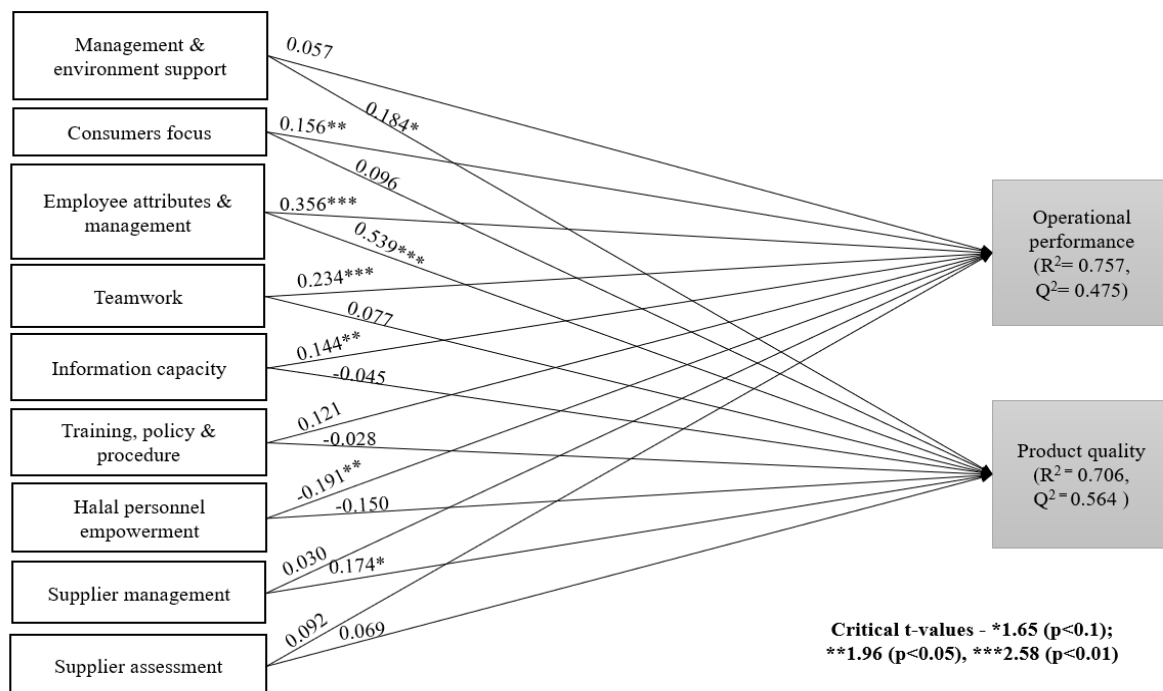


Figure 1: Structural Model

Table 3  
Path Coefficient and Hypotheses Testing

| Hypothesis | Relationship   | Beta  | Error | T-value      | Effect size, $f^2$ | Decision |
|------------|--|-------|-------|--------------|--------------------|----------|
| H1a        | F1: Management and environmental support → operational performance | 0.057 | 0.091 | 0.618        | 0.003              | Reject   |
| H2a        | F1: Management and environmental support → product quality         | 0.184 | 0.096 | 1.912*       | 0.029              | Accept   |
| H1b        | F2: Consumer focus → operational performance                       | 0.156 | 0.075 | 2.08**       | 0.038              | Accept   |
| H2b        | F2: Consumer focus → product quality                               | 0.096 | 0.094 | 1.018        | 0.012              | Reject   |
| H1c        | F3: Employee attributes and management →                           | 0.356 | 0.093 | 3.834**<br>* | 0.148              | Accept   |

| Hypothesis | Relationship   | Beta   | Error | T-value      | Effect size, $f^2$ | Decision |
|------------|--|--------|-------|--------------|--------------------|----------|
|            | operational performance                                      |        |       |              |                    |          |
| H2c        | F3: Employee attributes and management → product quality     | 0.539  | 0.087 | 6.187**<br>* | 0.281              | Accept   |
| H1d        | F4: Teamwork → operational performance                       | 0.234  | 0.082 | 2.842**<br>* | 0.071              | Accept   |
| H2d        | F4: Teamwork → product quality                               | 0.077  | 0.082 | 0.941        | 0.006              | Reject   |
| H1e        | F5: Information capacity → operational performance           | 0.144  | 0.058 | 2.494**      | 0.037              | Accept   |
| H2e        | F5: Information capacity → product quality                   | -0.045 | 0.065 | 0.69         | 0.003              | Reject   |
| H1f        | F6: Training, policy and procedure → operational performance | 0.121  | 0.089 | 1.353        | 0.015              | Reject   |
| H2f        | F6: Training, policy and procedure → product quality         | -0.028 | 0.089 | 0.318        | 0.001              | Reject   |
| H1g        | F7: Halal personnel empowerment → operational performance    | -0.191 | 0.085 | 2.244**      | 0.043              | Reject   |
| H2g        | F7: Halal personnel empowerment → product quality            | -0.150 | 0.106 | 1.42         | 0.022              | Reject   |
| H1h        | F8: Supplier management → operational performance            | 0.030  | 0.086 | 0.345        | 0.001              | Reject   |

| Hypothesis | Relationship                                      | Beta  | Error | T-value | Effect size, $f^2$ | Decision |
|------------|---|-------|-------|---------|--------------------|----------|
| H2h        | F8: Supplier management → product quality         | 0.174 | 0.096 | 1.817*  | 0.025              | Accept   |
| H1i        | F9: Supplier assessment → operational performance | 0.092 | 0.076 | 1.205   | 0.013              | Reject   |
| H2i        | F9: Supplier assessment → product quality         | 0.069 | 0.065 | 1.063   | 0.006              | Reject   |

Critical t-values - \*1.65 ( $p < 0.1$ ); \*\*1.96 ( $p < 0.05$ ), \*\*\*2.58 ( $p < 0.01$ ); Effect size ( $f^2$ ): 0.02 -small effects, 0.15 - medium effects, 0.35 - large effects

The results of hypotheses testing (**Table 3**) revealed both expected and less expected findings, shedding valuable insights for *Halal* researchers. From the results, it is apparent that some critical constructs are more significant than others in improving specific performance constructs of a food company. The findings found that only four of nine independent constructs were positively and significantly correlated with *operational performance*. These four factors are *consumer focus*, *employee attributes and management*, *teamwork* and *information capacity*. The positive relationships between these constructs have also been reported in previous quality management literature. For example, effective customer focus efforts was also positively associated with operational performance in a study conducted by Sadikoglu and Olcay (2014). While the *information capacity* construct in this study is not exactly similar to a construct tested by Othman, Md. Shaarani and Bahron (2017), the previous authors also found that sensitivity to the *Halal* policy issued by the government had a positive and significant relationship with organisational performance.

*Product quality* is affected by three out of the nine critical constructs, namely *management and environmental support*, *supplier management* and *employee attributes and management*. As expected, effective supplier management improves conformance of quality performance of the buyer companies (Yang, Wong, Lai, & Ngome, 2009), by means of high-quality inputs deliver high-quality products (Sadikoglu & Zehir, 2010). Additionally, the importance of linking the top management and the overall environmental support in improving product quality is also highlighted in the study of Cheung and To (2010).

*Employee attributes and management* is the only construct proved to be significant and positively related to both *operational performance* and *product quality*. The importance of employee in influencing the effectiveness of management system has also been cited by multiple authors (Bhuiyan & Alam, 2005; Feng et al., 2008; Magd, 2008). Well trained employees help improve the quality, reliability, and timely delivery of the products (Sadikoglu & Olcay, 2014). Specifically, Din and Rajadurai (2013) also found that employees, in term of their commitment to be significantly related to successful implementation of *Halal* food management system.

Other *Halal* food management system critical constructs do not appear to have any significant relation to *operational performance* and *product quality*. These results do not appear to be exclusive to *Halal* context; previous quality management literature also found comparable

results (Bouranta et al., 2017; Dow et al., 1999; Psomas & Jaca, 2016; Samson & Terziovski, 1999). For example, Powell (1995) found that only three of 12 quality management factors were significantly correlated with overall organisational performance. Similarly, a more recent study by Psomas and Jaca (2016) also found that not all five quality management constructs tested contribute equally to the operational performance and product/service quality.

There are several possible explanations for these non-significant results. First, the insignificant relationship between *Halal* food management system critical constructs and performance may indicate the existence of indirect or nonlinear relationship, implying mediational relationships among *Halal* food management system critical constructs. The previous studies have also found that although in general quality management practices are positively correlated with performance, their relationship may be direct or indirect (Flynn & Schroeder, 1995; Kaynak, 2003; Sadikoglu & Olcay, 2014; Tari et al., 2007). Kaynak (2003) found that leadership indirectly affects organisational performance through the mediating effects of the other quality management practices such as supplier quality management, training, employee relations, quality data and reporting, product/service design and process management.

A possible explanation for the non-significant findings might be that different *Halal* food management system critical constructs may have direct relationships with different type of performance constructs as indicated in previous quality management literature (Albers Mohrman, Tenkasi, Lawler, & Ledford, 1995; Sadikoglu & Olcay, 2014; Sadikoglu & Zehir, 2010). For example, Anderson, Jerman and Crum (1998) found that leadership had direct effect on human resource focus and benchmarking, but not on operational performance. On the other hand, Sadikoglu and Olcay (2014) found that knowledge and process management practices improved multiple performances such as inventory management performance, innovation performance, social responsibility, and market and financial performance. However, they found that successful supplier quality management only enhanced social responsibility construct.

A few researchers in quality management literature argue that company contexts may justify why some practices did not have a significant impact on performance (Dow et al., 1999; Ketokivi & Schroeder, 2004; Powell, 1995; Sousa & Voss, 2002). According to Dow et al. (1999), certain practices such as supplier relations may only important in industries where purchased components are complex, and represent a significant proportion of the final product. This viewpoint represents a contingency view, the competing view against the best practice paradigm. The proponents of best practice paradigm advocate the universally applicable of quality practices and believe that the difficulties in implementation are a part of the continuous improvement for companies towards ‘excellence’ (Sousa & Voss, 2008). The contingency and synergistic take on *Halal* food management system critical constructs can be an interesting subject to be explored in future research to further advance theory development in the *Halal* management system literature.

One of the less expected results in this study is the significant negative correlation of *Halal personnel empowerment* with *operational performance*. This result should not be used to hastily conclude that better *Halal personnel empowerment* leads to inferior *operational performance* in a company, or that companies should not empower their *Halal personnel*. This is because *Halal personnel empowerment* is deemed to be critical in ensuring effective *Halal* food management implementation. As previously mentioned in (Ahmad et al., 2017) given necessary authority, *Halal* executives may halt production, reject raw material, or stop the

shipment if *Halal* specifications for a product or process are not met, thereby reducing *Halal* non-compliance. Therefore, instead of operational performance, *Halal* personnel empowerment may have a significant and positive impact on specific performance outcomes such as prevention of non-conformance and number of non-compliance reduction; dependent constructs that have been used in previous food safety study (Xiong, Liu, Chen, & Zheng, 2017).

Moreover, the concept of empowerment has been of great interest to researchers for decades (Spreitzer, Kizilos, & Nason, 1997). Some researchers argue that the empowerment concept has a “good fit” with certain sets of cultural values, but may be ineffectual or inapplicable in high power distance societies in countries such as China, India, and Malaysia (Davison & Martinsons, 2002; Hui, Au, & Fock, 2004; Luning et al., 2013). McFarlin (2013) however argues that the previous conclusion as an oversimplified view of a complex phenomenon. According to Fock, Hui, Au and Bond (2013), empowerment is a valuable strategy to organizations in both societies with high and low in power distance. However, more sophisticated and nuanced approaches are needed in high power distance societies, whereby the direct behavioural intervention of top managers, and “hand on” approach tend to be better received (McFarlin & Coget, 2013). As such, besides employee’s autonomy, self-leadership and the work environment control, managers are still required to provide support, encourage self-reinforcement, set an example, provide information and resources, as well as build trust (Liu, 2015). As indicated in previous semi-structured interviews, some informants mentioned about the thin line between trust in *Halal* personnel and ‘hand-off’ approaches by top management in handling *Halal* issues. Therefore, it is arguable that *Halal personnel empowerment* may need to be facilitated by the management support (Thamizhmanii & Hasan, 2010). The argument on the synergy between *Halal personnel empowerment* and *management support* constructs is consistent with previous quality management literature (Kaynak, 2003; Tari et al., 2007).

## Conclusion

Although only some critical constructs were positive and significantly associated with organisational performance, companies should not only implement few significant critical constructs, especially as the main objective of Halal food management system is to ensure the *Halal* and *Toyyib* aspects of the products. Rather than piecemeal approach, companies may need to holistically and systemically implement all the critical constructs. Besides product quality and operational performance, future study should continue to develop, refine and test the models linking Halal food management system critical constructs to its specific performance outcomes. The lack of significant relationships between Halal management and performance constructs are intriguing and shall provide motivation for further investigations into potential contingencies and indirect associations of Halal food management system critical constructs on performance.

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